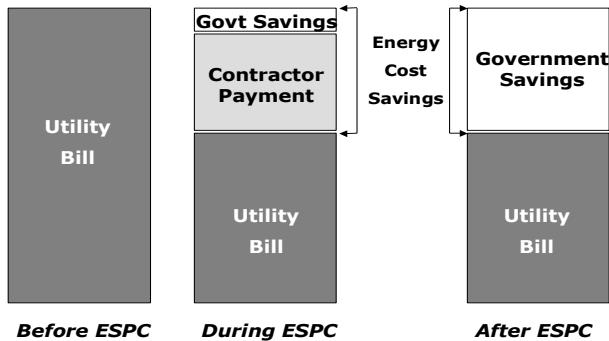




## Energy Savings Performance Contracting (ESPC)



### **Government Benefits of ESPC**

- Saves energy & money
- Upgrades federal facilities
- Creates jobs
- Reduces emissions
- Guaranteed results
- No additional money needed
  - cost is paid out of savings
- A win-win program

### **How ESPCs Work**

*Before ESPC* - Federal government spends too much on utilities and O&M costs

*During ESPC* - Energy service companies finance, install and maintain new energy efficient equipment, at no upfront cost to government (e.g. lighting, boilers, chillers, etc.)

- Savings are guaranteed
- Government pays back private sector investment with utility savings
- By law government pays no more than it would have paid for utilities before ESPC

*After ESPC* - Government keeps all the savings after investment is paid off